



# conference 2021

GRAND VIEW UNIVERSITY | DES MOINES | JUNE 18-19

## EXHIBITOR/ADVERTISER/ SPONSOR INFORMATION PACKET

# Reach

## Homeschooling Families in Iowa

**NEW THIS YEAR!**

*One-Day Exhibit & Sponsor Special Track Options*

*ALSO ADDED:*

*One-Day Admission & Exhibit-Hall-Only Passes  
to Encourage Increased Attendance*



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# CONFERENCE DATES | TIMES | LOCATION

<b>Conference Dates</b>	<b>Friday, June 18</b> <b>Saturday, June 19</b>
<b>Conference Site</b>	<b>Grand View University</b> 1200 Grandview Avenue, Des Moines, IA 50316 Exhibit Hall in the Wellness Center Field House Special Track Exhibits outside Student Center Walhalla Room Exhibitor Workshops in the Student Center and Wellness Center meeting rooms
<b>Exhibit Hall Hours</b>	Friday, June 18   10am-7pm <i>(Exhibit Hall Feature Times: 11am-1pm &amp; 5-7pm)</i>  Saturday, June 19   9am-5:30pm <i>(Exhibit Hall Feature Times: 10:30am-1:00pm &amp; 4:30-5:30pm)</i>
<b>Set-Up/Move-In</b>	Thursday, June 17, 4-10pm & Friday, June 18, 8-10am Individual Exhibitor Move-in Times Assigned & Communicated Before Set-Up Day
<b>Staging Area</b>	Parking Lots Outside the Grand View Wellness Building
<b>Tear-Down/Move-Out</b>	Saturday, June 19   5:30-7:30pm
<b>Special Track Exhibit Tables Friday or Saturday</b>	One-Day Exhibit Tables in Special Tracks Area See page 7 for details

**Booths Must Be Staffed During All Exhibit Hall Hours**



# MAIN EXHIBIT HALL BOOTH DETAILS

## **Booth Details:**

Each booth space is 10'x10' (100 sq ft) and includes the following:

- 3' high draped side rails and 8' high draped backdrop
- One 8' skirted and covered table per 10x10 space
- Two folding chairs per 10x10 space
- Non-transferable exhibitor badges (2-20 depending on booth size)
- Exhibitor lounge access

## **Exhibitor-Only Refund Policy:**

- Exhibitor cancellations before April 1, 2021, will receive a 75% refund of table rental space and exhibitor workshop monies paid.
- After April 1, 2020, but before May 1, 2021, a 50% refund of table rental and exhibitor workshop monies will be issued but only if the vacated space is sold to another exhibitor.
- A 100% refund of monies paid for electricity and additional exhibitor badges will be refunded upon request any time before May 1, 2021.
- A \$5 processing fee is assessed on cancellation refunds.
- After May 1, 2021, no exhibitor refunds will be issued.

## **Extra Tables, Chairs, and Furnishings:**

Exhibitors may rent additional tables, chairs, specialty furnishings, carpet, and more for their booth space at a discounted rate from our decorator.

Prices for additional items are available upon request.

## **Drop Ship:**

Exhibitors may make arrangements with our conference facility for early shipment of materials.

Email to ask about this service:

Grand View University  
[conferencing@grandview.edu](mailto:conferencing@grandview.edu)



# MAIN EXHIBIT HALL BOOTH SIZES & PRICES

## Booth Sizes & Pricing

10'x10' Spaces (all 10' deep)	Booth Type	Dimensions	Tables	Chairs	Badges	Cost
1	interior	10'w x 10'd	1	2	2	\$275
1	corner	10'w x 10'd	1	2	2	\$370
2	interior block	20'w x 10'd	2	4	4	\$550
2	corner block	20'w x 10'd	2	4	4	\$645
3	interior block	30'w x 10'd	3	6	6	\$825
3	corner block	30'w x 10'd	3	6	6	\$920
3	double corner block	30'w x 10'd	3	6	6	\$1015
4	double corner block	40'w x 10'd	4	8	8	\$1290

10'x10' Spaces (all 20' deep)	Booth Type	Dimensions	Tables	Chairs	Badges	Cost
4	double corner end block	20'w x 20'd	4	8	8	\$1290
6	double corner end block	30'w x 20'd	6	12	12	\$1840
6	island	30'w x 20'd	6	12	12	\$2030
8	island	40'w x 20'd	8	16	16	\$2580

## Additional Booth Options

Add-On	Cost:
Extra badge, adult (limit of 2/exhibitor)	\$20
Extra badge, minor	\$10
Electrical Hook-up	\$50



# EXHIBITOR BADGES

All persons gaining admission to the exhibit hall through exhibitor registrations must wear exhibitor name badges. Each 10'x10' exhibit hall booth space purchased comes with **two nontransferrable adult exhibitor name badges**.

For example, a single 10'x10' exhibit hall booth comes with 2 adult exhibitor name badges. A 20'x20' exhibit hall booth block comes with 8 adult exhibitor name badges.

Name badges may not be shared or transferred to another.

Up to two additional adult name badges may be purchased on an exhibitor registration.

Exhibitors who will have children with them must purchase extra child badges, if needed.

Homeschool Iowa Conference exhibitor name badges may not be shared or transferred to another person.

## **COST:**

<b>Extra Adult Exhibitor Badge</b>	<b>\$20</b>
<b>Extra Child Exhibitor Badge</b>	<b>\$10</b>

# ELECTRICITY & WI-FI

## **Electrical Connections**

Exhibit Hall electrical hookups are available for \$50.

Exhibitors desiring electrical connection must select this option on the conference exhibitor registration form.

If more than one electrical outlet is needed, exhibitors are responsible for providing their own power strips.

## **Wi-Fi Connections**

The Grand View facilities do have public wi-fi capabilities.

Exhibitors may choose to utilize the public wi-fi with the understanding that service is not guaranteed.

If dedicated, reliable wi-fi is needed, exhibitors should provide for their own Internet connections during the conference.

*If you have questions, please contact us at [exhibit@homeschooliowa.org](mailto:exhibit@homeschooliowa.org).*



# EXHIBITOR WORKSHOPS

We are pleased to offer the opportunity for registered full conference exhibitors to present workshops during the conference weekend. These can be product demonstrations, introduction to services, or general interest sessions that may be of interest to homeschooling families.

Exhibitor workshops will be placed within the conference workshop schedule on Friday, June 18, and Saturday, June 19 in 60-minute time blocks along with our regular conference speaker workshops.

Workshop rooms come equipped with large digital screens to which exhibitors can connect their own laptop computers with prepared presentations to project.

A limited number of exhibitor workshops are available.

The 2021 Exhibitor Workshop schedule will be finalized and published by May 1, 2021, although the schedule is subject to change.

**Exhibitor Workshop    \$75**

## PAYMENT INFORMATION

### Payment Online

Payment can be made via credit card directly on the registration site.

### Payment by Check

If you select check payment, print a copy of your registration form (or write a note with your name, your company name and "2021 Conference" on it) and mail it **immediately**, with your check made payable to Homeschool Iowa, to:

**Homeschool Iowa  
PO Box 158  
Dexter, IA 50070**

### Payment Policy

A payment deadline of 14 days after completed registration is applied to all registrations with check payment selected. Payments for pre-conference advertising or sponsorship and exhibitor package benefits must be received before the purchased advertising and/or benefits will be produced and/or delivered.

***Check payments MUST BE received within 14 days of registration.***



# ONE-DAY SPECIAL TRACKS DETAILS | EXHIBITS | SWAG

## Special Track Location:

Special Track presentations and exhibits will be located just outside the Special Track workshop room.

## Special Track Exhibit Table Details:

Each 8' table includes the following:

- One table covering
- Two folding chairs
- Two non-transferable exhibitor badges

## FRIDAY Homeschooling Special Needs

### Special Track Exhibitor Table **\$150**

- Special Needs Track event hours will be 1:00-6:00pm on Friday.
- Special Needs Track Exhibit Tables should be set up Friday between 11:00am-12:30pm. Tear down will be between 6:00-6:30pm on Friday.

## SATURDAY High School and Beyond

### Special Track Exhibitor Table **\$200**

- High School and Beyond Track event hours will be 1:00-5:30pm on Saturday.
- High School and Beyond Track Exhibit Tables should be set up Saturday between 10:30am-12:30pm. Tear down will be between 5:30-6pm on Saturday.
- Table fee includes the placement of a promotional item in our special swag bag distributed to the High School & Beyond Track attendees. (Quantity: 250 exhibitor-provided items) Shipping information provided after registration.

## High School and Beyond Track

### Attendee Swag Bag Insert Only **\$50**

- Place a promotional item in our High School & Beyond Track attendee swag bags, even if you're not exhibiting onsite. (Quantity: 250 advertiser-provided items) Shipping information provided after registration.

## Our Special Needs Track

is basically a specialized conference hosted inside a conference!

Exhibitors will be accessible to *both* our two-day conference attendees and our Friday-only attendees.

The special needs track workshop speaker is Peggy Ployhar of the SPED Foundation.

## Our High School and Beyond Track

is also a conference within a conference!

Exhibitors will be accessible to *both* our two-day conference attendees and our Saturday-only attendees.

This special track is geared to meet the needs of homeschooling families with teens entering their middle and high school years and considering what career or college path they want to take as they finish their homeschool journeys.

## Special Track Exhibitor-Only

### Refund Policy

- Exhibitor cancellations before April 1, 2021, will receive a 75% refund of table fees.
- After April 1, 2021, but before May 1, 2021, a 50% refund of table rental fees will be issued, but only if the vacated space is resold to another exhibitor.
- After May 1, 2021, no exhibitor refunds will be issued for cancelled registrations.
- A \$5 processing fee will be assessed to cancellation refunds.





# ONE-DAY SPECIAL TRACK SPONSORSHIPS

## **SPONSOR - Friday Homeschooling Special Needs Track \$500**

- Sponsor logo with hyperlink to your website or Facebook page highlighted on our Special Needs Track website landing page
- Sponsor name and logo noted in the *Homeschool Iowa* magazine Conference 2021 issue.
- Sponsor highlight post in our Conference Facebook Event
- Sponsor noted in Conference promotional e-blast prior to Conference
- Sponsor given Exhibitor Table just outside of the Special Needs Track workshop room
- Sponsor given opportunity to offer a 15 minute presentation during the track

## **SPONSOR - Saturday High School and Beyond Track \$500**

- Sponsor logo with hyperlink to your website or Facebook page highlighted on our High School and Beyond Mini Conference website landing page
- Sponsor name and logo noted in the *Homeschool Iowa* magazine Conference 2021 issue.
- Sponsor highlight post in our Conference Facebook Event
- Sponsor noted in Conference promotional e-blast prior to Conference
- Sponsor-provided flyer or other advertising swag included in High School & Beyond attendee bag
- Sponsor given Exhibitor Table just outside of the High School and Beyond workshop room
- Sponsor given opportunity to offer a 15 minute presentation during the High School & Beyond Track

## **SPONSOR - Getting Started Homeschooling Track \$500**

- Sponsor logo with hyperlink to your website or Facebook page highlighted on our Getting Started Homeschooling Track website landing page
- Sponsor name and logo noted in the *Homeschool Iowa* magazine Conference 2021 issue.
- Sponsor highlight post in our Conference Facebook Event
- Sponsor noted in Conference promotional e-blast prior to Conference
- Sponsor given Exhibitor Table just outside the Thursday evening pre-conference Homeschool 101 session room and the Friday morning Getting Started Homeschooling Track room



# NEW ANNUAL SPONSORSHIP

## **ANNUAL SPONSOR - Homeschool 101 \$1000**

- All the benefits of the Getting Started Homeschooling Track Conference Sponsorship listed above PLUS:
- Sponsor highlighted in online and printed promotion of all local Homeschool 101 events across the state during the entire calendar year. *These events are hosted by our Homeschool Iowa Regional Reps at libraries, churches, and other public spaces in our 18 regions around the state.*
- Sponsor-provided materials distributed to attendees throughout the year at these regional meetings
- Sponsor given a directory ad in each issue of the *Homeschool Iowa* Magazine for the 2021 calendar year.
- *If interested in this sponsorship please email [marketing@homeschooliowa.org](mailto:marketing@homeschooliowa.org)*



# CONFERENCE DIGITAL ADVERTISING OPPORTUNITIES

## Conference Digital Ads

**E-Blasts:** These banner advertisements are placed within our pre-conference promotional e-blasts to our list of 8,000 Iowa homeschooling families. Submit ad within 14 days of purchase. **\$125.00 each**

- **Ad Format: 800px wide x 600px high at 72dpi**

**Slideshow:** Slideshow advertisements are projected in a continuous presentation on big screens in the venue during the Conference weekend. Submission Deadline = May 15 **\$75.00 each**

- **Ad Format: 1024px wide x 768px high at 96dpi**

**Conference E-Blasts**  
**Cost: \$125**

**Conference Slideshow**  
**Cost: \$75**

## Year Round Digital Advertising

### E-Blasts

Would you like to stand out? Be noticed? Drive traffic directly to your website? Tell homeschoolers about a special offer? You have an excellent way to do just that through Homeschool Iowa. Send your ad out to 8,000 homeschool households through our bi-monthly dedicated e-blasts service.

### E-BLASTS:

**Cost: \$360**

**Frequency: Bi-Monthly**

### E-Newsletter Ad

Our exclusive members-only e-newsletter, full of information on upcoming events, opportunities, and helpful resources, is mailed twice a month on the first and third Mondays of the month to all of our Homeschool Iowa member families.

### E-NEWSLETTER AD:

**Cost: \$60**

**Frequency: Bi-Monthly**

### Facebook Shout-Outs

Do you need to get a message out quickly? Want to expand your social media reach outside of your own social media pages? Reach our thousands of Facebook fans and the members of our rapidly growing Homeschool Iowa Discussion Group with specific messages about your products and services.

These messages can be targeted to specific geographic areas of the state.

### Facebook Shout-Out:

**Cost: \$30**

**Frequency: Bi-Weekly**

*Digital Ad Submission Deadlines = 14 Calendar Days After Purchase*

## ADVERTISING CANCELLATION POLICY

Cancellations of advertising space will receive a 75% refund IF such request is received 30 or more days BEFORE the advertising deadline. A \$5 processing fee is charged for refunds.

No refunds will be issued for cancellations received less than 30 days prior to the advertising deadline, for ads not received by stated deadlines, or for ads that do not meet specified requirements.



# ADDITIONAL ADVERTISING OPPORTUNITIES

## Conference Program Ads

Purchased Program Ads are placed within the conference programs that are distributed (one per registered family) to conference attendees. All ads are printed in black & white and must be submitted as .ai, .eps, or high-res .jpg (300 dpi or more ppi).

<b>Full Page</b>	<b>\$225 (7.5"x10" vertical only, no bleed)</b>
<b>Half Page</b>	<b>\$150 (7.5"x5" horizontal; 3.75"x9.75" vertical)</b>
<b>Third Page</b>	<b>\$100 (7.5"x3" horizontal; 2.3"x9.75" vertical)</b>
<b>Fourth Page</b>	<b>\$75 (3.625"x3.75")</b>

### NEED AN AD DESIGNED?

We've got a designer who can help you! Contact [marketing@homeschooliowa.org](mailto:marketing@homeschooliowa.org) for more information.

## Swag Bag Participation

Purchased bagged advertisement participation allows for placement of 800 items, supplied by the advertiser, in Conference bags distributed to every registered family. Bagged items must be shipped by May 15th to an address will be forwarded after your order is received.

<b>Single Page items</b>	<b>\$125</b>
<b>Small pamphlets (4 sheets or less)</b>	<b>\$200</b>
<b>Advertising swag (pens, keychains, etc..)</b>	<b>\$200</b>
<b>Catalogs/magazines</b>	<b>\$300</b>

### GET NOTICED!

Be our Swag Bag Sponsor and have YOUR LOGO on our attendee bags *and* your information placed in the bag. Email [sponsors@homeschooliowa.org](mailto:sponsors@homeschooliowa.org) for details!

## Homeschool Iowa Magazine

Our full-color, bi-annual magazine is distributed free to 4200 households across Iowa.

Each print issue is also offered in digital form on our website, further increasing your ad's reach!

### Specifications:

Artwork may be submitted in JPG, PSD, PNG, or PDF formats, and must be high resolution (300ppi). Submit color ads, including placed graphics, in CMYK format. Payment is due by ad close date.

### Sizes:

- Full Page (8.75"x11.25" vertical only, with bleed)
- Half page (3.6"x9.75" vertical, 7.5"x4.8" horizontal)
- Third page (2.3"x9.75" vertical, 7.5"x3" horizontal)
- Quarter page (3.6"x4.8" vertical, 4.875"x3.6" horizontal)
- Sixth page (2.3"x4.8" vertical, 4.875"x2.3" horizontal)
- Eighth page (3.6"x2.3" horizontal only)
- Directory (2.3"x1.5" horizontal only)

### Deadlines:

#### Conference Issue:

- March 20 - Ad registration deadline
- March 25 - Ad artwork due
- April 5 - Magazine mailing date

#### Back to School

- July 20 - Ad registration deadline
- July 25 - Ad artwork due
- August 5 - Magazine mailing date

### Cost/Issue:

Outside Back	\$920
Inside Front	\$695
Inside Back	\$620
Full Page	\$470
Half Page	\$370
Third Page	\$270
Quarter Page	\$195
Sixth Page	\$145
Eighth Page	\$95
Directory	\$55



# FULL CONFERENCE SPONSORSHIP OPPORTUNITIES

Our sponsors receive impressive brand exposure and exclusive benefits before, during, and after the Homeschool Iowa Conference.

## Sponsorship Packages

### **SUPPORTER Sponsorship \$250**

- Supporter logo (with link to supporter's website) featured on our Conference website landing page
- Supporter list noted in Conference Facebook event
- Supporter list included in Conference program

### **REACH Sponsorship \$750**

- Sponsor logo (with link to sponsor's website) featured on our Conference website landing page
- Sponsor name and logo noted in the *Homeschool Iowa* magazine Conference 2021 issue
- Sponsor highlight post in our Conference Facebook event
- Sponsor noted in Conference promotional e-blast prior to Conference
- Sponsor name displayed on sponsor signage at Conference
- Sponsor-provided flyer or other swag included in Conference attendee registration bag
- 1/3 page advertisement in Conference program
- One family admission for Conference (Add-on programming for additional fees)

### **CONNECT Sponsorship \$1000**

- Sponsor logo (with link to sponsor's website) featured on our Conference website landing page
- Sponsor name and logo noted in the *Homeschool Iowa* magazine Conference 2021 issue
- Sponsor highlight post on our Conference Facebook event
- Sponsor highlight post on our main Facebook page (with over 8,000 followers)
- Sponsor noted in announcements at Conference keynotes
- Sponsor banner ad in Conference promotional e-blast prior to Conference
- Sponsor slide in the Conference slideshow presentation
- 1/2 page advertisement in Conference program
- Two family registrations for Conference (Add-on programming for additional fees)
- One exclusive e-blast ad sent during 2021 calendar year to our entire mailing list (8,000 families)

### **IMPRESS Sponsorship \$3000**

- Sponsor logo (with link to sponsor's website) featured on our Conference website landing page
- Sponsor name and logo noted in the *Homeschool Iowa* magazine Conference 2021 issue
- Sponsor highlight post on our Conference Facebook event
- Sponsor highlight post on our main Facebook page (with over 8,000 followers)
- Sponsor-provided 10-minute video presentation featured before keynote
- Sponsor banner ad in Conference promotional e-blast prior to Conference
- Sponsor-provided flyer or other swag included in Conference attendee registration bag
- Sponsor slide in the Conference slideshow presentation
- Full page advertisement in Conference program
- Two family registrations for Conference (Add-on programming for additional fees)
- Two exclusive e-blast ads sent during 2021 calendar year to our entire mailing list (8,000 families)

### **Customized Sponsorships**

Would you like to sponsor a specific area of Conference for extra exposure? We can create a Conference package just for you! To initiate this opportunity email [sponsor@homeschooliowa.org](mailto:sponsor@homeschooliowa.org)

### **Possible Custom Sponsorships:**

#### **Check-in Bag Sponsorship**

Provide branded reusable bags for use as attendee check-in bags OR provide a donation to have bags produced with your logo on them.

#### **Children's Program Sponsorship**

Provide swag for the Conference Children's Program attendees and information for their parents.

#### **Brunch & Learn with**

#### **Heidi St. John Sponsorship**

Provide a brief video presentation about your business to be played prior to the speaker for this event, OR provide special swag for the attendees!

### **For All Sponsors:**

10'x10' Interior Booth  
available in the Exhibit Hall

for an additional

**\$250**



# CONFERENCE EXHIBITOR HOSPITALITY

## Exhibitor Lounge Area

An exhibitor lounge will be available near the Exhibit Hall for your use throughout the Conference. There you will find water, coffee, as well as a place to retreat and rest.

## MEAL AND SNACK OPTIONS

### Friday and Saturday Lunches:

Our venue will offer concession food sales options, but, there are also no restrictions against bringing in outside food or beverages.

We will, of course, be providing water and coffee in the Exhibitor Lounge. We will also offer an advance purchase box lunch option on the exhibitor registration form. Box lunches will be delivered directly to exhibitors' booths by our volunteers.

<b>FRIDAY BOX LUNCH</b>	<b>\$8.50</b>
<b>SATURDAY BOX LUNCH</b>	<b>\$8.50</b>

### Thursday Setup Day Supper

We realize that setup day is a busy one for exhibitors, so we provide a complimentary supper during setup hours.

If you would like to be included, indicate on the exhibitor registration how many meals you want.

## LODGING & PARKING OPTIONS

### Conference Lodging

We will be blocking hotel rooms at a convenient distance from our conference facilities.

The arrangements will include special pricing and amenities for those who make reservations in connection with our conference.

Check our website for information:

<https://homeschooliowa.org/conference/conference-location-lodging/>

### Conference Parking

Our venue location this year, Grand View University, has ample parking surrounding the facility.

If you need specialized parking options, please contact our Exhibit Hall Coordinator.

[exhibit@homeschooliowa.org](mailto:exhibit@homeschooliowa.org)



# IOWA SALES TAX PERMITS

All conference exhibitors selling products or services must apply for a permanent Iowa Sales Tax permit, which allows the permit holder to conduct taxable sales or perform taxable services in Iowa at any time during the year. When participating in an annual event, such as the Homeschool Iowa Conference, you need only to provide the event sponsor with your name, address, and tax permit number.

More information is available from Iowa Department of Revenue Taxpayer Services at:  
[idr@iowa.gov](mailto:idr@iowa.gov) • (800) 367-3388 • (515) 281-3114 • <https://tax.iowa.gov/special-events-tax-permits>

## What do you need to do?

- Complete and submit the Iowa Business Tax Registration form on the Iowa Department of Revenue website: <https://tax.iowa.gov/businesses/business-permit-registration>
- Provide your permanent Iowa Sales Tax permit information to our exhibit hall coordinator on the exhibitor registration form, or by email: [exhibit@homeschooliowa.org](mailto:exhibit@homeschooliowa.org).

# EXHIBITOR GUIDELINES

1. Exhibitors will conduct themselves in a professional manner at all times and refrain from conduct or language that would discredit the Homeschool Iowa Conference, or home education in general.
2. Exhibits must be staffed at ALL times during the hours that the hall is open.
3. There will be an Exhibitor Lounge available near the exhibit hall for use throughout the Homeschool Iowa Conference for registered exhibitors.
4. Each exhibit space (10'x10') will be allowed 2 exhibitor representative badges. Additional badges may be purchased. Children under the age of 13 must be under the supervision of an adult at all times. **Name badges may not be transferred or shared.**
5. All exhibitors and their staff must be dressed appropriately for a business function.
6. Booth assignments are final. Exhibitors may not move exhibits to different locations.
7. Exhibitors may install or remove their displays only during designated hours when the Exhibit Hall is closed to the public, and/or approved by the Exhibit or Conference Coordinator.
8. Displays at the front of the booth must not interfere with the visibility of adjoining exhibitors. Displays may not extend beyond the confines of the exhibit space.
9. Exhibitors may offer materials, brochures, advertising, and/or other promotional literature only within the confines of their purchased booth space.
10. Exhibitors may not use additional tables, unless they receive approval from the Homeschool Iowa Conference or the Exhibit Coordinator. Custom displays, including display racks and counters, may be used as long as they do not interfere with the visibility or operation of adjoining booths.
11. Homeschool Iowa reserves the right to require the removal of any material, including an entire display, which in Homeschool Iowa's judgment is offensive or inappropriate for display at the conference. Homeschool Iowa assumes no financial liability if such action becomes necessary. If you have questions on the acceptability of your material, it may be submitted for advance approval.
12. Only items specified on the exhibitor registration may be displayed. Exhibitors may not display material from other companies without prior approval from the Homeschool Iowa Conference.



# EXHIBITOR GUIDELINES & HOLD HARMLESS CLAUSE

13. No exhibitor who has behaved rudely or defrauded home educators in the past will be permitted to exhibit. Any customer complaints reported to Homeschool Iowa will be handled as follows:
  - a. Homeschool Iowa will direct the customer to the exhibitor to seek a remedy and will notify the exhibitor of this contact.
  - b. If the customer is not satisfied within 10 days, Homeschool Iowa will consider the customer's complaint and notify the exhibitor, who will have 10 days to present their position in writing to Homeschool Iowa.
  - c. If after considering booth positions, it is the opinion of Homeschool Iowa that the exhibitor has defrauded the customer, Homeschool Iowa may:
    - i. Report this matter to the church in authority over the exhibitor, when applicable.
    - ii. Deny the exhibitor status at future Homeschool Iowa events.
14. A primary purpose of the Homeschool Iowa Conference Exhibit Hall is to present a variety of curricula, products, and services for home educators' use. Exhibitors must agree not to recruit potential patrons at the Homeschool Iowa Conference for future multi-level marketing purposes.
15. Noise emitting devices such as record, tape, or video players; televisions; or computers may only be operated if they do not create a nuisance. Homeschool Iowa may prohibit the use of such devices if their operation results in complaints from attendees or surrounding exhibitors. No public address systems may be operated from an exhibit space.
16. In the unfortunate event that the Homeschool Iowa Conference is canceled for unforeseen circumstances; all fees except those paid for advertising that has already been distributed, will be refunded.
17. Exhibitors must remove all their boxes and paper from the exhibit areas at the close of the Homeschool Iowa Conference. Dumpsters will be provided for this purpose outside of the Mid-American RecPlex.
18. No signs may be posted on painted surfaces. No glue, adhesives, nails, or other product may be used in the facility without permission from the Homeschool Iowa Conference or the Exhibit Coordinator.

## **HOMESCHOOL IOWA CONFERENCE HOLD HARMLESS CLAUSE**

The Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and hold Homeschool Iowa (also known as the Network of Iowa Christian Home Educators), the Homeschool Iowa Conference, Grand View University, their employees and agents, harmless against all claims, losses, and damages to persons or property, governmental charges, or fines and attorney fees arising out of or caused by exhibitor installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of Homeschool Iowa, or Grand View University. In addition, the Exhibitor acknowledges that neither Homeschool Iowa, the Homeschool Iowa Conference, nor Grand View University maintain insurance covering Exhibitors property, and that it is the sole responsibility of the Exhibitor to obtain business interruption and/or property damage insurance covering such losses by the Exhibitor.

Upon receipt of the Exhibitor or Sponsor registration application by Homeschool Iowa (including payment), and confirmation of approval by Homeschool Iowa, this agreement shall become binding between the Exhibitor or Sponsor and Homeschool Iowa. For the purpose of this contract an emailed confirmation of registration application does not denote confirmation of Exhibitor or Sponsor approval by Homeschool Iowa.

Upon receipt of the Advertiser registration application by Homeschool Iowa (including payment), and confirmation of approval by Homeschool Iowa, this agreement shall become binding between the Advertiser and Homeschool Iowa. For the purpose of this contract an emailed confirmation of registration application does not denote confirmation of Advertiser approval by Homeschool Iowa.